

Drop us a line

First Name*

Last name*

Email address*

Phone Number*

Mobile Number*

Company (if applicable)

Description

Submit

Where to find us

Sutton Park House, 15 Carshalton Road, Sutton, Surrey,
SM1 4LD

cashcollection@uk.g4s.com

+44 (0) 845 644 1239

The content captured from
this web page gets populated
on Salesforce with the
information as shown in the
next page

Salesforce Lead Creation and Page View

Lead
Jason Successful

[Customize Page](#) | [Edit Layout](#) | [Printable View](#) | [Help for this F](#)

[« Back to List: Leads](#)

[Open Activities \(0\)](#) | [Activity History \(0\)](#) | [Notes & Attachments \(0\)](#) | [Lead History \(3\)](#) | [Campaign History \(0\)](#) | [iContact Message Statistic \(0\)](#) | [iContact Clicked Links \(0\)](#)

Lead Detail

[Edit](#) [Delete](#) [Clone](#) [Sharing](#)

▼ Verifiable Outcome

Confirmation Email Received?

Relevant Template Attached?

▼ Lead Information

Name	Jason Successful	Lead Owner	Jane Macmullen [Change]
Title		Lead Source	Web Inquiry
Role		Lead Status	Open
Company	G4S	D&B ID	
Current Supplier Contract End Date		Pardot URL	
Is This Lead Ready To Be Converted?	<input type="checkbox"/>	G4S Lead Reference	L-18-413649



▼ Lead Referral

Lead Referrer

Lead Referrer Business Unit

Lead Referred To

▼ GDPR

Consent Email

Email Opt Out

Consent Fax

Fax Opt Out

Consent Phone

Do Not Call

Consent Newsletters

Consent Events

Consent New Products/Services

Consent Existing Products/Services

Consent Post

Consent Date

▼ Contact Details

Phone 02087222203

Email asit.mishra@g4s.com

Fax

Website

Areas of Interest

House Number

Address

The content captured on Salesforce shows the correct ownership and the Lead Owner is Jane Macmullen as per the current functionality.

Also the Lead Source field got a value populated as “Web Inquiry”

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First Name

Last Name

Email

Company

City

[SUBMIT](#)

CONTACT US

FOR MORE INFORMATION PLEASE CONTACT:

The content captured on this portal gets populated on Salesforce with the information as shown in the next page with some differences as compared to the first scenario.

Salesforce Lead Creation and Page View

Lead Jason Defective Customize Page | Edit Layout

[Back to List: Leads](#)

[Open Activities \(0\)](#) | [Activity History \(0\)](#) | [Notes & Attachments \(0\)](#) | [Lead History \(3\)](#) | [Campaign History \(0\)](#) | [iContact Message Statistic \(0\)](#) | [iContact Clicked Links \(0\)](#)

Lead Detail

[Edit](#) [Delete](#) [Clone](#) [Sharing](#)

Verifiable Outcome

Confirmation Email Received? Relevant Template Attached?

Lead Information

Name	Jason Defective	Lead Owner	Lisa Hughes [Change]
Title		Lead Source	
Role		Lead Status	Open
Company	G4S	D&B ID	
Current Supplier Contract End Date		Pardot URL	
Is This Lead Ready To Be Converted?	<input type="checkbox"/>	G4S Lead Reference	L-18-413650

Lead Referral

Lead Referrer Lead Referrer Business Unit

Lead Referred To

GDPR

Consent Email	<input type="checkbox"/>	Email Opt Out	<input type="checkbox"/>
Consent Fax	<input type="checkbox"/>	Fax Opt Out	<input type="checkbox"/>
Consent Phone	<input type="checkbox"/>	Do Not Call	<input type="checkbox"/>
Consent Newsletters	<input type="checkbox"/>	Consent Events	<input type="checkbox"/>
Consent New Products/Services	<input type="checkbox"/>	Consent Existing Products/Services	<input type="checkbox"/>
Consent Post	<input type="checkbox"/>	Consent Date	

Contact Details

Phone		Email	asit.cloud@gmail.com
Fax		Website	
Areas of Interest			
House Number			
Address	London		

The record captured on left shows all the information that has been sent from the webpage with the Lead Owner as Lisa Hughes. However it is missing the Lead Source that can help us identify that this is a record generated from a webpage.

Please ask developer to assign this value in the webpage while submitting it to Salesforce.com